

Lectures on *Incentives in Organizations*

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December 15-16 2008
7th Microdata RTN Conference at CEU, Budapest

Description

These lectures discuss the design of incentives within organizations, and how the current evidence on this fits with the predictions of contract theory. The lectures will cover both methodological and substantive aspects with particular focus on the effects of different contracts on workers' productivity, and the interplay between incentives and social effects in the workplace. We will consider examples of incentive schemes employed in both the private and public sectors. The lectures are based on several key papers in the field, two or three of which will be covered in detail in the lectures.